# London Life Real Estate Fund

Q3 Bulletin 2025



Date Established

1998

**Fund Strategy** 

CORE

**Gross Fund Value** 

\$3.7B

Net Fund Value

\$2.9B

LTV %

22.9%

# of Properties

74

Commercial Sq Ft

7.6M

# of Residential Units

3,729

Image: 1350-1360 René-Lévesque Blvd W, Montréal, QC



Across the first three quarters of 2025, the Fund delivered a total return of +1.96%, supported by a robust income return of +3.12%, partially offset by capital depreciation (-0.68%) and a mark-to-market impact on the Fund's existing debt (-0.48%).

In the current environment, core real estate continues to serve as a stabilizing pillar, offering consistent income returns through durable, recurring cashflows. Positive leasing momentum in the office sector is contributing to a measured recovery in asset values, suggesting the market may have moved past its trough.

### **Investment Activity**

In Q3, the Fund completed the sale of two suburban office assets located in Mississauga, ON and Houston, TX. The Houston transaction marks the Fund's final exit from the U.S. market. Combined, the sales generated a better than \$2 million gain over appraised value, a testament to the rigour and discipline of the Fund's industry leading valuation process.

These transactions reflect the Fund's ongoing strategic initiative to reposition the office component of the portfolio toward assets that demonstrate stronger long-term growth potential and greater operational resilience. A number of key office assets across the country have undergone significant renovations that are either complete or nearing the conclusion of their respective capital programs. Strategic dispositions, such as the Houston and Mississauga office assets, enable the Fund to redeploy capital into higherquality opportunities, thereby enhancing overall portfolio performance, reducing future capital obligations associated with non-core office holdings, and advancing the Fund's sustainability objectives.

## Office Leasing Activity

The office reinvestment strategy has delivered measurable results.

Over the past 12 months, the Fund has secured more than 100,000 square feet at ownership of new office leases to backfill vacant spaces. These leases have yet to commence and once their terms begin, portfolio office vacancy is expected to decrease by roughly 430 basis points.

### **Building Blocks**

In September, Fund Managers Craig England and Steven Marino joined the Building Blocks podcast to discuss renewed optimism in the office market and the asset class's evolving value proposition for investors. Listen here: <a href="https://www.gwlrealtyadvisors.com/video/building-blocks-episode-4-llref">https://www.gwlrealtyadvisors.com/video/building-blocks-episode-4-llref</a>

#### **Forward Outlook**

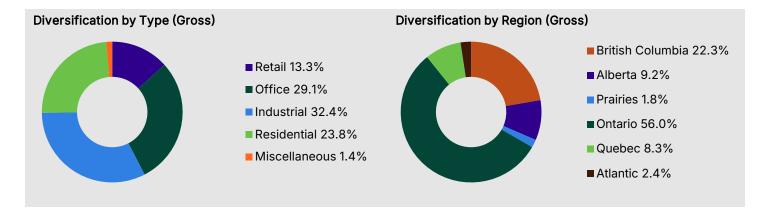
With interest rates stabilizing and property level fundamentals sturdy, the Fund is well-positioned to sustain performance through year-end, having now moved into positive territory. The existing portfolio's quality paired with its balanced sector and geographic diversification continue to serve as key drivers of performance while ongoing development activities have the potential for delivering outsized risk-adjusted returns and an enhanced overall profile of the Fund's offering.

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1 Year 4.0% (2.2%)	3 Year 3.9%	<b>5 Year</b> 3.7%	<b>10 Year</b> 3.9%	<b>30-Sep</b> 3.1%
		3.7%	3.9%	3 1%
(2.2%)	(4.8%)			J. 170
	(4.070)	0.4%	1.0%	(1.2%)
1.9%	(0.8%)	4.0%	4.9%	2.0%
				YTD
2021	2022	2023	2024	30-Sep
\$3,520	\$3,536	\$3,348	\$3,244	\$3,267
\$366	\$269	\$338	\$501	\$541
\$(94)	\$(82)	\$(91)	\$(96)	\$(85)
\$3,791	\$3,722	\$3,596	\$3,694	\$3,722
\$3,061	\$2,952	\$2,755	\$2,803	\$2,871
19.3%	20.7%	23.4%	23.2%	22.9%
	1.9%  2021 \$3,520 \$366 \$(94) \$3,791 \$3,061	1.9% (0.8%)  2021 2022 \$3,520 \$3,536 \$366 \$269 \$(94) \$(82) \$3,791 \$3,722 \$3,061 \$2,952	1.9%     (0.8%)     4.0%       2021     2022     2023       \$3,520     \$3,536     \$3,348       \$366     \$269     \$338       \$(94)     \$(82)     \$(91)       \$3,791     \$3,722     \$3,596       \$3,061     \$2,952     \$2,755	1.9%     (0.8%)     4.0%     4.9%       2021     2022     2023     2024       \$3,520     \$3,536     \$3,348     \$3,244       \$366     \$269     \$338     \$501       \$(94)     \$(82)     \$(91)     \$(96)       \$3,791     \$3,722     \$3,596     \$3,694       \$3,061     \$2,952     \$2,755     \$2,803

Note: Differences due to rounding of decimals.



#### Vacancy as % of Total - By Type

Total by type	9.3%
Residential	1.5%
Industrial	1.2 %
Office	6.2%
Retail	0.4%

Image: Vancouver Centre II, Vancouver, BC

#### Vacancy as % of Total - By Region

Total by region	9.3%
Atlantic	0.9%
Quebec	0.7%
Ontario	4.5%
Prairies	0.1%
Alberta	1.7%
British Columbia	1.4%

